



ABOUT US

The *Integral* Group Limited (TIGL) is a down to earth, pragmatic consulting company who believe in bringing traditional rural values to city business. Our philosophy is simply to get on with the job and get results for our clients - but have fun while we are doing it!

Our areas of expertise include:

- procurement
- project management
- negotiating
- responding to tenders
- knowledge management
- facilitation techniques
- section 17A reviews

We have:

- run over 300 procurement projects
- run over 40 procurement training workshops
- managed hundreds of projects
- run over 90 project management workshops
- helped over 70 clients respond to tenders
- worked with 58 councils

Our consultants are passionate about providing clients with practical solutions that are appropriate for them. A common sense approach is applied to ensure our clients' solutions are successfully embedded with their business.

We do what we do well so you can do your core business well.

SECTION 17A REVIEWS MADE EASY

Section 17A of the Local Government Act requires councils to regularly review the way key services are delivered (externally / internally / type of contract).

Less Stress • More Success

- *Are you meeting the requirements of the Office of the Auditor General?*
- *Do you know what the requirements are?*
- *Do you want a cost effective, fast, easy and defensible way of doing these reviews?*

WHAT DO WE PROVIDE?

- Pragmatic and defensible approaches to these reviews
- Easy to populate background templates
- Briefing notes for evaluation workshop
- Facilitation of the workshop
- Analysis of options - pros and cons of different business models
- The capture and presentation of outputs
- Recommendations and next steps

WHAT'S IN IT FOR YOU?

- Less time involved (hours/days not weeks/months)
- Reduced cost and effort across all parties
- Numerous related services can be covered at a time making it more efficient
- We do the heavy lifting for you

TOPICS WE'VE COVERED SO FAR:

- Regulatory services
- Community services
- 3 waters maintenance and operations
- Roading maintenance
- Property services
- Parks & gardens
- Planning services
- Legal
- IT support
- Cemeteries
- Public restrooms
- After hours call centre





FOR FURTHER INFORMATION

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TESTIMONIALS

"In the past I have found Section 17A reviews cumbersome, difficult and time-consuming. I have also found them to be an expensive process. The Integral Group brought a fresh, robust approach to the review of our roading services. They completed the review and made recommendations in a very short period of time, which have been subsequently approved. This was a refreshing way of approaching these reviews and saved us a significant amount of time and money. The Integral Group's methodology and expertise was very valuable."

Arno Benadie, Rangitikei District Council

WORKSHOP STRUCTURE

For standard categories, the workshops normally take about 4 hours. We use your input to conduct a comprehensive analysis.

You turn up and make the decisions in the room and we take care of everything else, including writing up the report and providing you with recommendations.

WHERE ARE THE WORKSHOPS?

The workshops are either online or in person depending on the circumstances. Where they are in person, we can come to you, all you have to do is provide a suitable venue.

HOW MUCH DOES IT COST?

- Every situation is unique and we treat it as such with our pricing structure.
- Please contact us for a conversation to better understand your situation.

GUARANTEE

TIGL absolutely guarantee our work. Our satisfaction guarantee to you is that:

- in the unlikely event that you're not satisfied with our work, we would make sure that we work with you to put it right
- if at any time you're not satisfied with the value you've received when we invoice you, then we ask you to pay the value that you deem appropriate.